





TELEMATICS, CAMERA & FORS/DVS SPECIALISTS

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ABOUT FLEET TRAK... CONTENTS

Fleet Trak Limited has spent a decade building up a reputation for excellent telematic solutions to help fleet managers improve the performance of their fleet and meet ROI targets. We are a Premium Partner for WEBFLEET Solutions and provide connected navigation, and vehicle tracking solutions and are one of the UK's largest suppliers and installers of GPS technology.

Our support staff have more than 35 years combined experience in the vehicle telematics industry. Fleet Trak manage over 14,500 vehicles, spread over 500+ customers, covering a broad array of industries across the country, but our quality of service remains the same with no short cuts taken. We leverage our national network of industry-approved engineers to provide short response times, wherever you are.

About Fleet Trak	2
Our Journey	3
Telematics	4
WEBFLEET Features	6
Case Studies	8
Cameras	9
FORS & DVS Kits	10
Our Reviews	12
Notes	14
Wordsearch	15

Meet the team



Sean Malone **DIRECTOR**



Charlotte James **OPERATIONS** MANAGER



Lauren Gretton



Nicole Glover



Alan Twiner **MANAGER**



Virginia Howes **COMPANY**



Katie Harwood



Lacey Waller



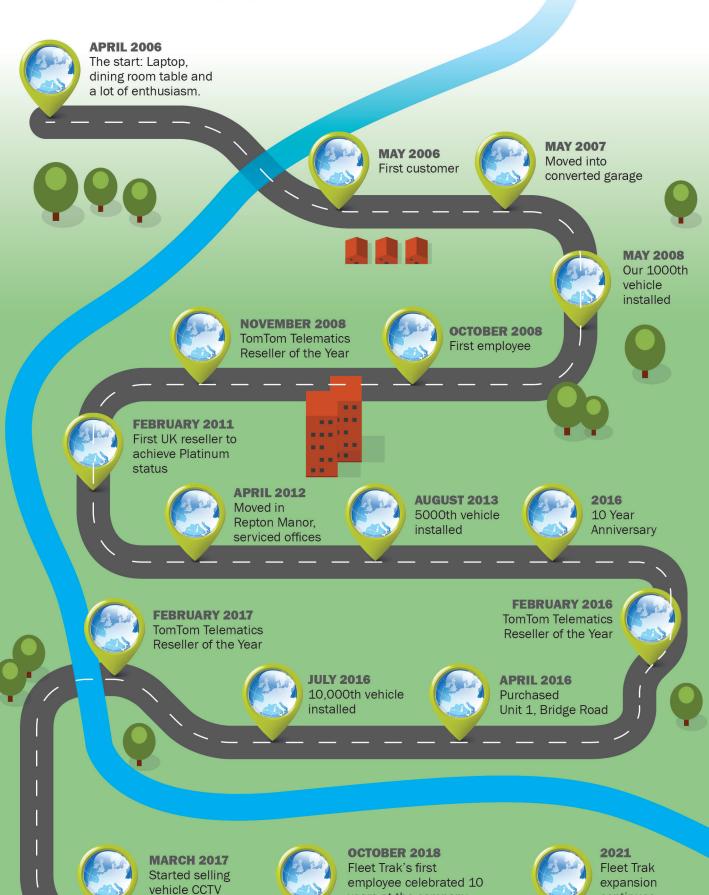
Adrian Bruns



Kippy

continues

OUR JOURNEY





years at the company

s a certified partner of WEBFLEET Solutions, Fleet Trak can help you to maximise the power of your vehicle operation. **WEBFLEET** equips you with all the tools you need to stay compliant, ensure safety, improve the efficiency of your workforce and boost productivity, while eliminating administrative hassle.

MAXIMISE THE EFFICIENCY OF YOUR VANS





TRACK & TRACE

View driving times, mileage and locations of your fleet in real time or over a chosen time period.



REPORT ON FLEET PERFORMANCE

Get 24/7 access to comprehensive, customisable vehicle and driver insight reports.



MILEAGE OVERVIEW AND LOGBOOK FUNCTIONALITY

Logbook with real vehicle odometer. Log your private & business trip data easily.



CRASH DETECTION & DRIVER BEHAVIOUR

Get notified when an accident is detected. Help prevent accidents with WEBFLEET's OptiDrive 360 driver behaviour reports.



FUEL LEVEL, CONSUMPTION & CO2 EMISSIONS

Read real-time & historical insights on your fleet's fuel usage.



MAINTENANCE AND SERVICE REMINDERS

Plan maintenance and service tasks based on real-time mileage information. Get automatic notifications about vehicle or engine malfunctions.



MULTI CAMERA INTEGRATION

WEBFLEET plug-ins allows you to integrate with industry leading dashcam solutions. Help reduce insurance premiums with video footage stored in the cloud and linked to all driver events.



ORDER OPTIMISATION

Complete your daily tasks by letting WEBFLEET determine the fastest route between each job. All at the click of button.







AND YOUR TRUCKS...



TACHOGRAPH MANAGER

Remotely download all tachograph data, driver and vehicle status, and see the information in a convenient reporting dashboard.



TACHOSHARE

The Tachoshare remote download and archiving module downloads tachograph data from your vehicles on the road and offers connectivity to 3rd party analysis providers via the WEBFLEET API.



REMAINING DRIVING TIMES



Available with the WEBFLEET Tachograph Manager Plus or TachoShare Plus. Daily and weekly remaining driving time for ad hoc dispatch and scheduling and real-time social infringements. Can also be provided as a standalone feature.



BUSINESS INTEGRATION - .CONNECT & PLUG-INS

The WEBFLEET.connnect API provides system integrators access to our open platform, allowing them to build a broad range of bespoke solutions. Such as the Vision Track or TyreWatch plug-ins.





WEBFLEET SOLUTIONS



- Fixed Installation (Reliable vehicle tracking)
- Monitors driving behaviour
- Combines with WEBFLEET
- Offers FMS interface and digital tachograph connectivity



LINK 240

- Self-installation via OBD-II port
- Ideal for small businesses, subcontractors and temporary vehicles or drivers
- Monitors driving behaviour
- Used in combination with WEBFLEET



webfleet solutions

LINK 340

- Fixed Installation (For both vehicle and asset tracking)
- Monitors area, movement, maintenance & coupling (when a trailer is connected or disconnected)



CAM 50

 Dashcam footage with Al technology. Realtime alerts of unsafe driving ie mobile phone usage, smoking, eating, drinking or no seat belt



DRIVER TERMINALS / NAVIGATION / DRIVER ID

PRO 7350 / PRO 7350 TRUCK

- Best-in-class navigation and traffic touchscreen device
- Connects with LINK for fleet management via WEBFLEET
- Messaging and orders for workflow efficiency
- OptiDrive 360 driving behaviour support
- Simple and fast updates via Wi-Fi



PRO 8475 / PRO 8475 TRUCK

- Best-in-class navigation and traffic touchscreen device
- 7" screen and ruggedised design
- Connects with LINK for fleet management via WEBFLEET
- Messaging and orders for workflow efficiency
- OptiDrive 360 driving behaviour support
- Simple and fast updates via Wi-Fi and 4G LTE connection
- Rear-view camera support



ADDITIONAL DEVICES

LCS 100

Allows access to more precise vehicle data sent directly from your vehicle CAN bus:

- Actual Odometer Reading
- Fuel Level, Fuel Consumption and Notifications



FMS

When connected to a LINK, the Fleet Management Systems Interface can provide the following:

- Actual Odometer Reading
- Fuel Level, Fuel Consumption and Notifications
- Engine Speed (Rpm)
- PTO (Power Take-Off) Status
- VIN Display
- Adblue Level, Engine Hours And Cruise Control Usage
- Automated Maintenance Tasks (Remaining Time To Service)

WEBFLEET FEATURES

Get the most out of WEBFLEET and realise its full potential - These are just a few of the many beneficial features that WEBFLEET has to offer!

ORDER OPTIMISATION

WEBFLEET introduces order schedules and easy linking of orders to optimally support your desired and established business processes. Schedules of orders allow you to plan the most appropriate sequence of jobs for your drivers' working day based on reasonability and efficiency.

Using order schedules you can reduce the daily mileage of your vehicles, allowing you to easily find the most efficient sequence of orders in terms of distance. You can plan the day in a timely manner, based on knowing the estimated arrival time, job duration and departure time for the individual order locations.

TACHOGRAPH MANAGER*

The WEBFLEET Tachograph Manager* is an all-in-one solution which allows you to store and analyse your tachograph data and gives you insight into the driver's activity. You can use this feature to manage drivers, deadlines and social infringements as well as scheduling reminder notifications via email.

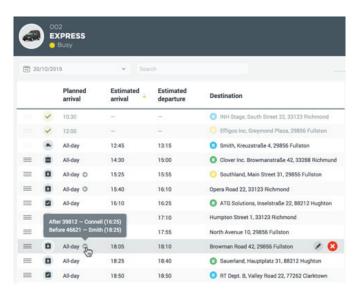
REPORTING

WEBFLEET Solutions provides you with an extensive range of vehicle tracking reports so that you can use information to improve processes, increase efficiency and drive down spend on fuel.

The report manager enables you to create custom reports and edit existing reports. Reports can be downloaded on demand or scheduled to be sent periodically via email address of an existing WEBFLEET user.

DASHBOARD

Using the WEBFLEET Dashboard you can define your business requirements and find information whenever you need it. You can configure the Dashboard and the individual charts showing the performance of your vehicle fleet measured against Key Performance Indicators (KPI) in trend or ranking charts.









WEBFLEET CASE STUDIES

MARSHALLS HAVE NOW SAVED APPROXIMATELY £350,000 ACTIVE FLEET!



THE DELIVERY **GROUP**

Save £150,000 on fuel and £30,000 per year on maintenance.

10%

£1.8m **MARSHALLS** Saved 10% on fuel

One of our best investments, helping save £1.8 million in fuel

LTD

£150,000

across 200 vehicles, in the first year alone.

FULLER GRAB HIRE

MPG improvement of 7.2%

7.2%

148%

LONDON GOODS TRANSPORT LTD

increased annual KMPL by 148% over two years

BLACKBOURNE INTEGRATED M&E

88% reduction in speed and a 66% reduction in accidents

27% **TOSHIBA** 27% improvement in MPG

KEITH ELKINGTON INCREASED WORKFLOW EFFICIENCY



J REDDINGTON LTD

0.34% MPG improvementachieving an average 8.79 per vehicle in one year

0.34%

BOC Huge insurance savings

Accidents/ incidents reduced by 25% between April 2016 and April 2017

H SIVYER



FORMISTICA, MANTIS AND WEBFLEET SOLUTIONS

■formistica **MANTIS**

Fleet Trak in partnership with WebFleet Solutions, Mantis LIVE and Formistica is proud to present... **VAN TRAK** a multitude of packages that are bespoke to your business, ensuring you the best value every time.

Van Trak – Utilising WebFleet Solution's Award winning and Industry leading Tracking Technology with Formistica whose key feature's include;

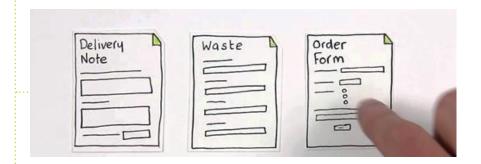
- Digital Form Building
- Monitor Job Progress through online Dashboard
- Manage Engineers/ Staff Activity
- Ensure Compliance
- Digital Workflow
- Attach Plans, Drawings or High Resolution Pictures to Job Sheets
- · Bring Your Own Device
- · Manage Rules, Actions and Alerts
- Software Solution Bespoke to your company

Van Trak Pro – Adding the Webfleet PRO8475 unlocks;

- Navigation with live traffic avoidance
- Integrate Formistica for Route Optimisation
- 2-way messaging
- In-Cab Driver Behaviour Feedback
- Sign on Glass
- Download and manage your 3rd Party software Apps

Van Trak Plus – The final weapon in your arsenal for van fleet management is a MANTIS LIVE System;

- Live View CCTV
- True roaming SIM means better connectivity
- Automatic upload of collision or driving events
- Online Playback
- Evidence Centre
- · Video loss alerts
- 1080p Resolution















VISIONTRACK AND WEBFLEET SOLUTIONS



VisionTrack and Webfleet Solutions offer a connected solution for all vehicle types. Providing vehicles and fleets with a system that can help improve driver behaviour and protect fleets against false insurance claims and much more. This powerful solution is perfect tool for any fleet operator.

VisionTrack is transforming and shaping video telematics, delivering sophisticated and industry leading innovations. Our next generation, multi award-winning IoT platform is at the forefront of the marketplace and is designed for the future of connected vehicle technology. This is why we are Europe's leading provider of cloud-based video telematics.

VisionTrack connected hardware is all accessible via the Autonomise or WebFleet Platform. This allows users to live stream simple single channel solutions or full multi-channel systems for large vehicles.

VisionTrack is a fully integrated solution that provides a host of powerful features.

- High-Quality 4G Cameras
- Technical Support and System Updates
- Integrated Driver Behaviour from WEBFLEET
- Specifications suitable for all vehicle types (Car/Van/LGV/HGV)







VisionTrack is constantly adapting to provide the best telematics technology; here's what's coming soon!

VT2500 4G FORWARD-FACING CAMERA



- 4G Connectivity
- 2CH (1 x 1080P 1 x 720P)
- Super-wide Viewing Angle

VT4500 5CH COMPACT MOBILE DVR



- 5CH 1080P
- 4G Connectivity
- 100Hz Accelerometre
- Up to 500GB SSD Storage

NEW AI SOLUTION

COMING SOON

- New Al solution from VisionTrack
- The latest Driver Distraction Aid

CAMERA AND DVS KITS



OVISIONTRACK MANTIS

Full 1080p resolution HBILVER quality video.

Wallstilling Penehlann the

Fully tamper proof GPS for precise speed and positional information.

Gforce sensor to record events such as harsh steering/breaking and impact events.

FORS Silver Rigid

FT2000

Live HD quality video, review any incidents instantly

Widest angle lens in the industry

Fully tamper proof FORS Silver Flatbed Van

This bespoke kit has been specifically for panel van vehicle types. This bespoke kit has been specifically for flatbed van vehicle types. INOL - ability to remotely download video

forbisakie i frodundelste camera as well GPS

speed and location and G-force events.

- Side-scan Interface
- White Noise Reversing Alarm
- Timer cut-out button
- Mirror Monitor
- HD Side-view Camera Side-view Camera Spacers
- Rear-view Camera
- 10 Metre Cable

FTB2nd2pot Signage

This kit includes:

- Side-scan Kit with Sensors
- Left-turn Alert
- Side-scan Interface White Noise Reversing Alarm
- Timer cut-out button
- Mirror Monitor
- HD Side-view Camera
- Side-view Camera Spacers

This kit includes: Side-scan Kit with Sensors

White Noise Reversing Alarm

 Timer cut-out button Mirror Monitor

 HD Side-view Camera Side-view Camera Spacers

Rear-view Camera

10 Metre Cable

Blindspot Signage

- Rear-view Camera
- 10 Metre Cable
- Blindspot Signage

Left-turn Alert Side-scan Interface

2-channel connected HD quality-

includes driver facings sinerartic

This bespoke kit has been specifically for rigid whide straining le lens This trae pholystras been specifically for artic vehicle types.



Improve road safety GOLD

FThis kithing bud proof

Find Jurnal ability to remotely download

viside-scal Interface viside Scall age from the camera as well

GPS Speed and location and G-force

Our innovative camera solutions are proven to deliver true value by offering the following benefits:

- ever Side-view Camera Space
- Rear-view Camera
- . 10 Metre Cable
- Blindspot Signage
- Increase fleet efficiency
- Enables risk management FORS Gold Panel Van This coupon therets in the hispertream posts panel van vehicle types.
- Help to analyse unsafe driving and assessubes: 5CH Mobile DVR
- driver training needs
- Trailer-Eye
- Asset-Eye

- Forward-facing Camera
- Side-scan Kit with Sensors
- Left-turn Alert
- Side-scan Interface
- White Noise Reversing Alarm Timer cut-out button
- 4CH Monitor
- HD Side-view Camera x 2
- Side-view Camera Spacers
- SKIP-EVE
- 5 Metre Cable x 3
- -•@omtainer-Eve

- In-built panic button to record events
- FORS Gold Flatbed Van
 This bespore killing been specifically for flatbed van vehicle types.

- Protect fleets against false driving allegations: increasing insurance premiums and caing Camera



- Side-scan Kit with Sensors
- Left-turn Alert Side-scan Interface
- White Noise Reversing Alarm Timer cut-out button
- 4CH Monitor
- HD Side-view Camera x 2 Side-view Camera Spacers
- Thatcham Approved Thatcham Approved The Communication of the Communicati
 - 5 Metre Cable x 3
 - Blindspot Signage

THIS KIT INCLUDES:

FORS Gold Rigid

FORS Gold Artic Trailer

This bespoke kit has been specifically for artic vehicle types.

This bespoke kit has been specifically for rigid vehicle types.

Management

- Vehicle Safety Check **Applications**
- 5CH Tobile L /R Forward-facing Camera
- Side-scan Kit with Sensors
- Route Planning And
- 4CH Monitor HASS-OUTCATHOACKING
- Side-view Camera Spacers Representation Approved
- 59 ecounity Devices



- and Scheduling softwaresmera x 2 Side-view Camera Spacers

 - Rear-view Camera
 - 10 Metre Cable 5 Metre Cable x 3
 - Blindspot Signage

THIS KIT INCLUDES:

HD Side-view Camera

20 Metre Cable

 Blindspot Signage Warning Signage

Suzi Input

FORS Gold Tractor Only

This bespoke kit has been specifically for tractor units.

FOR GOLD TRAVER ON PACING CAMER

This bespoke kit has been specifically for trailer units.

FT1000

Full 1080p resolution HD



positional information.

Gforce sensor to record events such as harsh steering/breaking and impact events.

DVS Kits



DVS Rigid

Live and Direction video, review any incidents instantly Side-scan Kit with Sensors W**rahast ลกสูเต**ลโดกร in the industry Fully tamper proof White Noise Reversing Alarm
Find Lout on bildity to rem footage from the camera as

special and location and G-force events. • 15 Metre Cable

5 Metre Cable x 3

FTH20000 INCLUDES:

- Blindspot Signage
- Suzi Coil
- Suzi Input
- Camera Input Splitter Auto Image Splitter

FT2.2

2-channel connected HD qualityincludes driver facing camera.

Widest angle lens insthe industry railer

This bespoke kit has been specifically for rigid faultyetameper proofhis bespoke kit has been specifically for tractor and trailer vehicle types.



Our innovative camera solutions are proven to deliver true value by offering the following benefits:

- Improve road safety

DVS Tractor
This desploys kits has mean a seemed of the tractor vehicle types.

Reduce fleet ins osts 🗇 analyse raining

THIS KIT INCLUDES:

Side-scan Kit with Sensors

iving and the state of the stat Timer cut-out button 4CH Monitor

- HD Side-view Camera Side-view Camera Spacers
- 10 Metre Cable
- Blindspot Signage

- Increase fleet efficiency

DVS Base

This beguilt pase in buttom specarcandigmant stactor units.

such as road rage

THIS KIT INCLUDES:

THIS KIT INCLUDES:

 Side-scan Kit with Sensors Left-turn Alert Side-scan Interface

Timer cut-out button

HD Side-view Camera

Side-view Camera Spacers

4CH Monitor

• 10 Metre Cable

Blindspot Signage

 Side-scan Kit with Sensors against false driving allegations z insurance premiumas Monitor 10 Metre Cable Blindspot Signage

- Thatcham Approved Alarms

ASSET TR

FAOs for DVS - Trailer-Eye

- fety permit for all lorries more than 12 Tonnes Entering or operating SCI-FVA
- 2. From 26 October 2020 all HGV need safety permits.
- 3. Minimum DVS rating will be one Star that will increase to 4 star by 2024. 9. Permits will be give electronically, no paper copy. It is done through VR.
- 4. No Charge for safety permit.
- 5. One and two star rated vehicle will be granted permits until 2024.

6. Three, four and five star rated vehicles will be granted a 10 year permit.

7. One Star:

- Mirror fitted to front of vehicles Mirror fitted to front of vehicles
- SIV/Havndergermentet@vstems
- External pictorial Stickers
- = SErp@dystem
- Audible vehicle when moving left Care a Grand Chenical State of the Care Applications

- Skip-Eye

Security Devices

- 8. If you get our 180 degree lens then you will get 5 star rating on the vision side, as to get 5 star rating on vision is be able to see a person closer to the vehicle.
- 10. Fleet Manager will have to apply for the for the safety permit -
- tfl.gov.uk/direct-vision-permit.
- 11. Fines will be £550 for every breach done.

Through WEBFLEET's APP, Tractor Constitutional Reliancesing And All trailers used with the exempt tractor unit will be required to fit sideguards (unless covered by Maddician Meximilar TIMS Optimisation f. Exemptions from warning signage systems, ePOD, Route planning anatt Traditine DVS exemption and ocheduling softwares Tractols hatichaennehidepproved All trailers used with the tractor unit will be required to fit warning signage

OUR REVIEWS



Couldn't ask for a better service. As a whole Fleet Trak have been excellent and I'm glad i choose Fleet Trak for our Fleet performance system. 10/10!!"



"The service and knowledge is great"

OVERALL * * * * *

"It's good to know someone is always on the end of the phone"



"continuously provided a great service"



"Great support and a great system"



"Fantastic service"



"Good service, good products and really helpful staff"



"always reliable"



"This is a must use service"



"Quick to respond to my requests"



"Would highly recommend it to any company"



"Always happy with the service given"

OVERALL ***

"professional, polite and nothing is ever too much"

OVERALL ***

"All office staff and engineers are polite and courteous"

OVERALL A A A A A A

"Always friendly and swift service"

OVERALL ***

"Fleet Trak are very quick and easy to deal with"

OVERALL ***

"efficient and super helpful will not go anywhere else"



"Pleasant to deal with, customer focused and quick response times."

OVERALL ***

"I would highly recommend Fleet Trak"



"the customer service is brilliant"

OVERALL ***

"Great company, great customer service.....highly recommended"



"I'd recommend Fleet Trak to anyone"

OVERALL ***

"Very professional and highly efficient"



100% of reviewers recommend fleet@trak

NOTES

Example. Call Fleet Trak. Tell them they	
are doing a great job and place order.	

WORDSEARCH



WEBFLEET
Buy from us
Direct Vision
Simply the best
CLOCS
Better than all the rest
Call us now
FORS
Top class training
Customer first

Environment

A prize will be given for every correctly completed word search!

Hand yours in and receive a prize from us:

info@fleet-trak.co.uk

Fleet Trak, Unit 1 Bridge Road Business Centre, Bridge Road, Ashford, Kent TN23 1BB Efficiency
Best in the biz
Vision Track
Heavy Goods vehicle
The greatest
Route Planning
Five star
Safety
Super service
Asset Tracking
No one better



YOU HAVE REACHED YOUR DESTINATION



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